**CERTIFICATE PROGRAM IN REAL ESTATE**

The certificate in Real Estate is designed to prepare individuals who hold a bachelor’s degree in another field (or are pursuing a bachelor’s at another university) for careers in real estate sales, brokerage, investment, management, appraisal, or mortgage banking. One junior/senior level course may be credited toward the certificate from another **accredited university** - **100 or 200 level or community college real estate courses are not accepted.**

Students who are interested in pursuing a post-baccalaureate certificate must apply via Cal State Apply:

<https://www.calstate.edu/apply>

**Certificate Requirements:**

|  |  |  |  |
| --- | --- | --- | --- |
| **Required Courses (6 Units)** | **Units** | **Grade** | **SEM/YR** |
| FIN 3380 Real Estate Principles | 3 |  |  |
| FIN 3390 Real Estate Practice | 3 |  |  |
|  |  |  |  |
| **Electives (Select 6 Units)** | **Units** | **Grade** | **SEM/YR** |
| FIN 3810 Real Estate Law\*\* | 3 |  |  |
| FIN 4320 Real Estate Management | 3 |  |  |
| FIN 4380 Real Estate Valuation | 3 |  |  |
| FIN 4390 Real Estate Finance\*\* | 3 |  |  |
| FIN 4930 Real Estate Investment | 3 |  |  |

Total Certificate Requirements (12 Units)

Notes:

\* Requires FIN 2050 (Business Law)

\*\*Requires FIN 3380 or FIN 3030 (Business Finance)

COURSE AVAILABILITY

|  |  |  |  |
| --- | --- | --- | --- |
| SUMMER | FALL | SPRING | Total Units |
|  | FIN 3380 3  FIN 3390 3  FIN 38101  3  FIN 4320 3  FIN 4380 3  FIN 43902  3 | FIN 3380 3  FIN 3390 3  FIN 38101  3  FIN 4320 3  FIN 43902  3  FIN 4930 3 | Required 6  Electives 6  Total 12 |

Notes:

1. FIN 3810 requires FIN 2050. FIN 2050 is offered in Fall and Spring and is also available at Junior Colleges.
2. Requires FIN 3380 or FIN 3030; both are offered in Fall and Spring,

DL 10/2021